



## 蕭朱玲 執行長, 創始人, 法學博士, 稅法碩士, 財務顧問\*\*

蕭朱玲從 1997 年開始投入保險與理財服務事業，創立“Julia Hsiao Insurance & Financial Services”，致力服務在加州矽谷地區的民眾。作為矽谷地區一名領軍保險業務經紀人，蕭朱玲竭誠為個人和其家庭提供保險與財務產品，助其達成財務遠景。作為百萬圓桌協會 (MDRT) 的終身會員<sup>+</sup>，蕭朱玲在遺產保持與財富累積方面，以廣泛的知識與經驗，與客戶的律師、會計師等專業人士合作，致力為跨國居民、高淨值客戶及其家人，提供信託規劃以及保險與財務策略。在專業工作外，過去二十年來，蕭朱玲也是社區活躍一員，積極參與各種社區活動和慈善贊助，以茲回饋社會。

### 學經歷

- 1983 年國立台灣大學法律系畢業
- 1996 年林肯法學院法學博士\*
- 2001 金門大學法學院稅法碩士
- 1998 年至今，紐約人壽資深業務代表
- 百萬圓桌協會終身會員、百萬圓桌協會終身內閣會員<sup>+</sup>
- 2009, 2011, 2016 & 2017 年百萬圓桌協會頂尖會員<sup>+</sup>
- 1998 年至今，加州律師協會會員\*
- 1998 年至今，全國與矽谷人壽保險與財務顧問協會會員
- 鷹銳策略公司(Eagle Strategies LLC) 財務顧問\*\*

### 社團活動和慈善贊助

華美半導體協會(CASPA)、華生物科技協會(CBA)、矽谷美華科技商會(SVCACA)、矽谷台美產業科技協會(TAITA)、美洲中國工程師學會(CIE)、北加州台灣工商會(TACCNC)、北加州中國大專校聯會(JAACUC)、北加州台大校友會(NTUAA)、世台聯合基金會(STUF United Fund)、美西玉山科技協會(Monte Jade West)、加州排舞協會(CLDAA)、華人特殊兒童之友(FCSN)、晶晶兒童合唱團(CCC)、師北客合唱團(SPARC)等等。

### 專業與公益講座

我每年都舉辦許多場遺產規劃與財務規劃專業講座，以及各類主題的公益講座，邀請了嚴長壽先生、戴勝益先生以及朱琦教授等主講。我也經常與其他專業人士們交流切磋，舉辦過多場的讀書會。我喜愛與人們分享和交流對各類議題的想法，期望與大眾一起營造更豐實美好的生活品質。我的人生哲學是“愛、創造價值、影響他人”。

\*蕭朱玲不提供法律或稅務諮詢服務。 \*\*Financial Adviser offering financial planning and investment advisory services through Eagle Strategies LLC, A Registered Investment Adviser and a wholly owned subsidiary of New York Life Insurance Company. Julia Hsiao Insurance & Financial Services is not owned or operated by New York Life Insurance Company or its affiliates.

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